Ordering and Pricing Guide Model Year 2012 Suggested Retail Price

Convertible Effective June 24, 2011



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		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
	Base Price U.S.A. Port of Entry*	\$24,950	\$27,950	\$35,100
	Base Price Euro Deliver Munich Pick Up	NA	NA	NA
	Base Price Diplomatic U.S.A. Port of Entry	NA	NA	NA
1CA	Standard	STD	STD	STD
210	CO2 relevant vehicles Dynamic Stability Control (DSC)	STD	STD	STD
249	Multi-function steering wheel	STD	STD	STD
249	Sports leather steering wheel	STD	STD	STD
258	Run-flat tires	STD	STD	STD
238 2GC	16" alloy wheels, 6-Star Twin Spoke	STD	310	310
200	16x6.5, 195/55 R16	510		
2P6	16" alloy wheels, rib spoke 16x6.5, 195/55 R16		STD	
2P8	17" alloy wheels, cross spoke challenge 17x7.0, 205/45 R17			STD
2VB	Tire pressure monitor	STD	STD	STD
3A1	John Cooper Works Aerodynamic Kit			STD
3AB	Door mirror caps in body color	STD	STD	STD
423	Floor mats	STD	STD	STD
450	Passenger seat height adjustment	STD	STD	STD
481	Sport seats		STD	STD
493	Storage package	STD	STD	STD
4AU	Extended Decor Rings		STD	STD
4BD	Interior surface Piano Black			STD
4CU	Interior color Carbon Black	STD	STD	STD
4UF	Sport button	STD	STD	STD
520	Foglights		STD	STD
530	Manual climate control	STD	STD	STD
550	On-board computer	STD	STD	STD
563	Ambiance lighting	STD	STD	STD
5DD	Car jack and wrench	STD	STD	STD
5DT	Dynamic Traction Control			STD
645	Radio control US	STD	STD	STD
653	HD Radio	STD	STD	STD
655	Satellite radio with 1 year subscription	STD	STD	STD
693	Satellite radio preparation	STD	STD	STD
6A1	Openometer	STD	STD	STD
6FC	Radio MINI boost CD	STD	STD	STD
736	Remote entry	STD	STD	STD
823	Hot-climate version	STD	STD	STD
845	Acoustic belt warning	STD	STD	STD
853	Language Version English	STD	STD	STD
876	Radio frequency 315 MHz	STD	STD	STD
8SM 8SP	Visible chassis number	STD STD	STD STD	STD STD
85P 925	CO2 control Shipping package	STD	STD	STD
320	ounthing havinge	510	510	510



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		Cooper Conver	Coopei S Convei	John Coopei Works Convei
	Model Code Model Code U.S.	ZN33 12MD	ZP33 12ME	ZP93 12MF
	Engine Code Start of Production	N16 07/2011	N18 07/2011	N14 07/2011
	Non-Metallic	STD	STD	STD
850	Pepper White paint	х	х	Х
851	Chili Red paint 851 cannot be ordered with 4BU, FTGM or T9E7	x x	x x	x x
B28	Ice Blue B28 cannot be ordered with 3A1 or 4BA	x x	x x	
	Metallic In combination with B43 In combination with B46	\$500 \$1,000 \$1,000	\$500 \$1,000 \$1,000	\$500 \$1,000
A59	Laser Blue metallic paint A59 cannot be ordered with 4BA, FKE6 or FTGM A59 cannot be ordered with 4BA, ATP9, FKE6 or FTGM	x x	x x	x x
A62	White Silver metallic paint A62 requires ordering 3A1	x	x	x x
A63	Lightning Blue Metallic	х	х	x
A88	Hot Chocolate Metallic A88 cannot be ordered with 4BA, FKE6 or FTGM	x x	x x	
A94	Midnight Black metallic A94 cannot be ordered with 383	x x	x x	x x
B22	British Racing Green II metallic B22 cannot be ordered with FTGM	x x	x x	x x
B23	Spice Orange metallic B23 cannot be ordered with 4BA	х	х	x x
B24	Eclipse Gray metallic		x	х
B31	Velvet Silver metallic B31 cannot be ordered with 3A1	x x		
B43	Highclass Gray metallic	х	х	х
B46	Laguna Green metallic	X (SOP 11/11) (EOP 03/12)	X (SOP 11/11) (EOP 03/12)	

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		Cooper Conver	Cooper S Conver	John Cooper Works Conver
	Model Code Model Code U.S. Engine Code Start of Production	ZN33 12MD N16 07/2011	ZP33 12ME N18 07/2011	ZP93 12MF N14 07/2011
	Upholstery			
AT	Cloth Cloth requires ordering 481	NC x	NC	NC
ATE1	Carbon Black Checkered Cloth	х	х	
ATP9	John Cooper Works Black Checkered Cloth			x
FK	Leather/Cloth Includes 4AU	\$1,000 x	\$1,000	\$1,000
	Leather/Cloth requires ordering 481	X		
FKE1	Carbon Black Leather/Cloth	Х	Х	Х
FKE6	Rooster Red Leather/Carbon Black Cloth FKE6 cannot be ordered with 4BU	X	x	x x
FT	Cloth/Leather Cross Check Cloth/Leather Cross Check requires ordering 481	\$1,000 x	\$1,000 x	\$1,000
FTGM	Ice Blue and Carbon Black Cloth/Leather FTGM cannot be ordered with 4BA, 4BU or 4C2	x x	x x	x x
FTGW	Polar Beige and Carbon Black Cloth/Leather	х	х	х
K9	Leatherette	NC	NC	NC
K9E1	Carbon Black Leatherette	х	х	х
T6	Gravity Leather Gravity Leather requires ordering 481 Includes 4AU	\$1,500 x x	\$1,500	\$1,500
T6GW	Polar Beige Gravity Leather T6GW cannot be ordered with 4BU or 4C3	x x	x x	x x
Т8	Punch Leather Includes 4AU Punch Leather requires ordering 481	\$1,500 x x	\$1,500	\$1,500
T8E1	Leather Punch Carbon Black	X	x	x
T9	Lounge Leather Includes 4AU	\$2,000 x	\$2,000	\$2,000
	Lounge Leather requires ordering 481	х		
T9E1	Leather Lounge Carbon Black	х	х	х
T9E7	Leather Lounge Hot Chocolate T9E7 cannot be ordered with 4BA or 4C3	x x	x x	x x
T9GK	Leather Lounge Satellite Gray T9GK cannot be ordered with 4BA, 4BU or 4C2	x x	x x	x x
T9IN	Leather Lounge Championship Red T9IN cannot be ordered with 4C2 or 4C3			x x
ΤZ	MINI Yours Leather Upholstery	\$2,250	\$2,250	
TZGK	MINI Yours Soda Satellite Gray Lounge Leather	х	х	



Sugge	ested Retail Price Effective June 24, 2011			
		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
Packa	ges			
3BZ	MINI Yours Soda exterior package	\$1,750	\$1,750	
	2GE 17" alloy wheels, MINI Yours Soda Twin Blade Spoke			
	(17x7.0, 205/45 R17)			
	3A6 MINI Yours Soda Mirror Caps			
	B43 Highclass Gray metallic			
	or B46 Laguna Green metallic	+ \$0	+ \$0	
	3BA - MINI Yours Tatoo Soda (no cost option but must be selected separately if desired)			
	3BY - MINI Yours Side Scuttles (no cost option but must be selected separately if desired)			
	3BZ cannot be ordered with 7HN or ZSP	х	х	
7HN	John Cooper Works Package	\$2,000	\$2,000	
	2P8 17" alloy wheels, cross spoke challenge	Ψ2,000	Ψ <u>2</u> ,000	
	(17x7.0, 205/45 R17)			
	3A1 John Cooper Works Aerodynamic Kit			
	5DT Dynamic Traction Control			
	John Cooper Works sill finishers			
	Gearshift knob and gaiter with red stitching (not with 205)			
	Handbrake gaiter with red stitching (not with 205)			
	SA927 All season tires available (no cost option but must be selected separately if desired)			
	7HN cannot be ordered with 346, 3AX, 3AY, ZPP or ZSP	х	х	
	7HN cannot be ordered with A88, A93, B23, B28 or B31	x	x	
	Note: A93 - Horizon Blue metallic	~	X	
ZCW	Cold Weather Package	\$750	\$750	\$750
	313 Power folding mirrors			
	314 Heated mirrors and washer jets			
	494 Heated front seats			
	502 - Headlight washers (no cost option for vehicle with 522 Xenon Headlights but must be selected			
	separately if desired)			
ZPP	Premium Package	\$1,750	\$1,750	\$1,750
	302 Anti-theft alarm system			
	322 Comfort Access keyless entry			
	345 Chrome line interior			
	431 Auto-dimming rearview mirror			
	521 Rain sensor and auto headlights			
	534 Automatic climate control			

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Convertible

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			Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
		Model Cod	e ZN33	ZP33	ZP93
		Model Code U.S	. 12MD	12ME	12MF
		Engine Cod	e N16	N18	N14
		Start of Productio	n 07/2011	07/2011	07/2011
ZSP		Package		\$1,250	
	2RU	17" alloy wheels, black star bullet			
		(17x7.0, 205/45 17)			
		17x7.0, 205/45 R17			
	or	2GD 17" alloy wheels, conical spoke		+ \$0	
		17x7.0, 205/45 17			
	or	2N2 17" alloy wheels, infinite stream spoke		+ \$0	
		17x7.0, 205/45 R17			
	or	2RE 17" alloy wheels, web spoke 17x7.0, 205/45 17		+ \$500	
	or	2RW 17" alloy wheels, black web spoke		+ \$500	
	327	White bonnet stripes		. 4000	
	329	Black bonnet stripes			
	522	Xenon headlights			
	5DT	Dynamic Traction Control			
	785	White turn-signal lights			
ZSP	Sport	Package	\$1,250		
231	2GD	17" alloy wheels, conical spoke	ψ1,200		
	200	(17x7.0, 205/45 R17)			
		17x7.0, 205/45 17			
	or	2N2 17" alloy wheels, infinite stream spoke	+ \$0		
	327	White bonnet stripes	. 40		
	329	Black bonnet stripes			
	481	Sport seats			
	520	Foglights			
	5DT	Dynamic Traction Control			
ZTP	Techr	nology Package	\$2,000	\$2,000	\$2,000
211	473	Center armrest	Ψ2,000	ψ2,000	Ψ2,000
	507	Park Distance Control (rear only)			
	674	Harman-Kardon sound system			
	6FP	MINI Connected			
	or	7L5 MINI Connected with Navigation	+ \$750	+ \$750	+ \$750



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33		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code Model Code U.S. Engine Code Start of Production	ZN33 12MD N16 07/2011	ZP33 12ME N18 07/2011	ZP93 12MF N14 07/2011
Optior				
205	STEPTRONIC automatic transmission	\$1,250	\$1,250	
	205 will add 2XA to the order		х	
226	Sport suspension	\$500	\$500	\$500
2GB	16" alloy wheels, 4-Hole Circular Spoke 16x6.5, 195/55 R16	NC	NC	
2GC	16" alloy wheels, 6-Star Twin Spoke 16x6.5, 195/55 R16	STD	NC	
2GD	17" alloy wheels, conical spoke 17x7.0, 205/45 R17	\$750	\$750	
	In combination with 7HN Included in package	NC ZSP	NC	
	In combination with ZSP Alternate in package		NC ZSP	
2GE	17" alloy wheels, MINI Yours Soda Twin Blade Spoke	\$1,000	\$1,000	NC
	17x7.0, 205/45 R17 In combination with 7HN	+ \$250	+ \$250	
	Included in package	3BZ	3BZ	
2N2	17" alloy wheels, infinite stream spoke 17x7.0, 205/45 17	\$750	\$750	NC
	In combination with 7HN	NC NC	NC NC	
	In combination with ZSP Alternate in package	ZSP	ZSP	
2P8	17" alloy wheels, cross spoke challenge	201	201	STD
	17x7.0, 205/45 R17 Included in package	7HN	7HN	
2RE	17" alloy wheels, web spoke	\$1,250	\$1,250	
	17x7.0, 205/45 R17	* /	· ,	
	In combination with 7HN	+ \$500	+ \$500	
	In combination with ZSP		+ \$500	
	Alternate in package	<u>ф</u> 7го	ZSP	NIC
2RU	17" alloy wheels, black star bullet 17x7.0, 205/45 17	\$750	\$750	NC
	In combination with 7HM	NC	NC	NC
	In combination with 7HN	NC	NC	
	Included in package		ZSP	
2RV	Alloy wheels in black	NC	NC	NC
	2RV requires ordering 2GC or 2GD	х	х	
	2RV requires ordering 2P8	<u> </u>	<u> </u>	Х
2RW	17" alloy wheels, black web spoke 17x7.0, 205/45 17	\$1,250	\$1,250	
	In combination with 7HN	+ \$500	+ \$500	
	In combination with ZSP		+ \$500	
	Alternate in package		ZSP	
2XA	Sports leather steering wheel with paddle shifters		NC	
	2XA requires ordering 205		X	
2XB	MINI Yours Sport Leather Steering Wheel	\$250	\$250	
200	2XB cannot be ordered with 7HN	X	Х Ф.С.ОО	ME00
302	Anti-theft alarm system	\$500 ZPP	\$500 700	\$500 ZPP
313	Included in package Power folding mirrors	\$500	ZPP \$500	2PP \$500
513	Power totaling mirrors Included in package	\$500 ZCW	\$500 ZCW	\$500 ZCW
	313 will add 314 to the order	2011 X	2000 X	2000 X

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		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code Model Code U.S.	ZN33 12MD	ZP33 12ME	ZP93 12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
314	Heated mirrors and washer jets	\$100	\$100	\$100
	In combination with 313	NC	NC	NC
240	Included in package	ZCW	ZCW	ZCW
319	Universal garage-door opener 319 requires ordering 431	\$250 x	\$250	\$250 x
322		\$500	x \$500	\$500
322	Comfort Access keyless entry Included in package	\$500 ZPP	\$500 ZPP	\$500 ZPP
	322 will delete STD or 100% equipment 736	2FF Χ	2FF X	2FF Χ
327	White bonnet stripes	\$100	\$100	\$100
321	In combination with ZSP	NC	NC	NC
	Included in package	ZSP	ZSP	NO
	327 cannot be ordered with 329, 3AX, 3AZ or 3BA	x	201 X	x
329	Black bonnet stripes	\$100	\$100	\$100
020	In combination with ZSP	NC	NC	NC
	Included in package	ZSP	ZSP	110
	329 cannot be ordered with 327, 3AX, 3AZ or 3BA	 X	x	х
345	Chrome line interior	\$250	\$250	\$250
	Included in package	ZPP	ZPP	ZPP
346	Chrome-line exterior trim	\$250	\$250	
	346 will add 405 to the order	x	x	
	346 cannot be ordered with 7HN	х	х	
383	Roof and mirror caps in black	NC	NC	NC
	383 cannot be ordered with 384, 3AB, 3YB, 3YD and 405	х	х	X
	Note: 384 - Alloy wheels in white			
387	Convertible wind deflector	\$500	\$500	\$500
3A1	John Cooper Works Aerodynamic Kit			100%
	Included in package	7HN	7HN	
	3A1 cannot be ordered with 346, A88, B28, B31 and B46	х	х	х
3A2	Black headlight housings	\$100	\$100	\$100
	3A2 requires ordering 522 and 785	х	х	х
3A6	MINI Yours Soda Mirror Caps	\$100	\$100	\$100
	Included in package	3BZ	3BZ	
	3A6 cannot be ordered with 3AB and 405	х	х	х
3AX	MINI Yours Tattoo, Funky	\$250	\$250	
	3AX cannot be ordered with 327, 329 and 7HN	х	х	
3AY	MINI Yours Tattoo, Glorious	\$250	\$250	\$250
	3AY cannot be ordered with 327, 329, 7HN, A88, B23 or B28	х	х	х
3AZ	John Cooper Works Bonnet Stripes			\$100
3BA	MINI Yours Tattoo Soda	\$250	\$250	
	In combination with 3BZ	NC	NC	
	3BA cannot be ordered with 3AX, 3AY or 7HN	х	х	
3BY	MINI Yours Side Scuttles	\$100	\$100	
	In combination with 3BZ	NC	NC	
	3BY requires ordering 2GE, 2XB, 3A6, 3BA, 3BZ, 4DC, 4L5, 4L6 or MINI Yours Leather Upholstery	х	х	
	3BY cannot be ordered with 7HN	х	х	
	Note: 4DC - MINI Yours Soda interior surface			
3YB	Softtop Denim Blue	\$100	\$100	\$100
	3YB cannot be ordered with A67 and A88	х	х	х
	Note: A67 - British Racing Green metallic paint			
3YD	Softtop Hot Chocolate	NC	NC	NC
	3YD cannot be ordered with A59		х	х

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		Cooper Convertible	Cooper S Convertible	John Cooper Works
	Model Coo Model Code U. Engine Coo	le ZN33 S. 12MD	ZP33 12ME N18	ZP93 12MF N14
	Start of Production		07/2011	07/2011
405	Door mirror caps in chrome	\$100	\$100	\$100
	In combination with 346	NC NC	NC NC	NC NC
	In combination with ZPP 405 cannot be ordered with 383 and 3AB			
430	Auto-dimming interior and exterior mirrors	x \$250	x \$250	x \$250
430	430 will add 313, 314 and 431 to the order	φ250 X		φ250 X
431		\$250	x \$250	\$250
431	Auto-dimming rearview mirror Included in package	J250 ZPP	JEP ST	J250 ZPP
473	Center armrest			
473	Included in package	\$250 ZTP	\$250 ZTP	\$250 ZTP
101				
481	Sport seats	\$250 ZSP	STD	STD
10.4	Included in package Heated front seats		¢500	¢500
494		\$500 7014	\$500 ZCW	\$500 7014
45.4	Included in package	ZCW	ZCW	ZCW
1BA	Color Line Rooster Red	\$250	\$250	\$250
	In combination with Cloth/Leather Cross Check	NC	NC	NC
	In combination with Gravity Leather	NC	NC	NC
	In combination with Leather/Cloth	NC	NC	NC
	In combination with Lounge Leather	NC	NC	NC
	In combination with Punch Leather	NC 0050	NC 1050	NC
1BC	Interior surface Fluid Silver	\$250	\$250	NC
	In combination with Cloth/Leather Cross Check	NC	NC	NC
	In combination with Gravity Leather	NC	NC	NC
	In combination with Leather/Cloth	NC	NC	NC
	In combination with Lounge Leather	NC	NC	NC
	In combination with Punch Leather	NC To Fo	NC #050	NC
1BD	Interior surface Piano Black	\$250	\$250	STD
	In combination with Cloth/Leather Cross Check	NC	NC	
	In combination with Gravity Leather	NC	NC	
	In combination with Leather/Cloth	NC	NC	
	In combination with Lounge Leather	NC	NC	
	In combination with Punch Leather	NC 0050	NC 1050	
1BE	Interior surface English Oak	\$250	\$250	
	In combination with Cloth/Leather Cross Check	NC	NC	
	In combination with Gravity Leather	NC	NC	
	In combination with Leather/Cloth	NC	NC	
	In combination with Lounge Leather In combination with Punch Leather	NC NC	NC NC	
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IBU	Color Line Hot Chocolate	\$250	\$250	\$250
	In combination with Cloth/Leather Cross Check	NC	NC	NC
	In combination with Gravity Leather	NC	NC	NC
	In combination with Leather/Cloth In combination with Lounge Leather	NC NC	NC NC	NC NC
	In combination with Lourige Leather	NC	NC	NC
104				
1C1	Color Line Carbon Black	NC	NC	NC 0050
1C2	Color Line Polar Beige	\$250	\$250	\$250
	In combination with Cloth/Leather Cross Check	NC	NC	NC
	In combination with Gravity Leather	NC	NC	NC
	In combination with Leather/Cloth	NC	NC	NC
	In combination with Lounge Leather	NC	NC	NC
	In combination with Punch Leather	NC	NC	NC

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		Cooper Convertib	Cooper S Convertib	John Cooper Works Convertib
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
4C3	Color Line Satellite Gray	\$250	\$250	\$250
	In combination with Cloth/Leather Cross Check	NC	NC	NC
	In combination with Gravity Leather	NC	NC	NC
	In combination with Leather/Cloth	NC	NC	NC
	In combination with Lounge Leather	NC	NC	NC
	In combination with Punch Leather	NC	NC	NC
4C9	Interior surfaces Pepper White	\$250	\$250	
	4C9 requires ordering 850	Х	Х	
4CW	Interior color Polar Beige	NC	NC	NC
4CY	Interior surface Chili Red			NC
4DA	Interior surface Striped Alloy	\$250	\$250	
	In combination with Cloth/Leather Cross Check	NC	NC	
	In combination with Gravity Leather	NC	NC	
	In combination with Leather/Cloth	NC	NC	
	In combination with Lounge Leather	NC	NC	
	In combination with Punch Leather	NC	NC	
4DV	MINI Yours Soda interior surface	\$250	\$250	\$250
4L4	John Cooper Works Black/Anthracite instrument panel	\$1,000	\$1,000	\$1,000
	4L4 requires ordering 4C1	х	х	Х
4L5	MINI Yours Black/Satellite Gray instrument panel	\$1,000	\$1,000	\$1,000
	4L5 requires ordering 4C3	Х	х	Х
4L6	MINI Yours Black/Polar Beige instrument panel	\$1,000	\$1,000	\$1,000
	4L6 requires ordering 4C2	Х	х	х
502	Retractable headlight washers	\$100	\$100	\$100
	In combination with ZCW	NC	NC	NC
	502 requires ordering 522	Х	х	х
507	Park Distance Control (rear only)	\$500	\$500	\$500
	Included in package	ZTP	ZTP	ZTP
520	Foglights	\$250	100%	STD
	Included in package	ZSP		
521	Rain sensor and auto headlights	\$250	\$250	\$250
	Included in package	ZPP	ZPP	ZPP
522	Xenon headlights	\$500	\$500	\$500
	Included in package		ZSP	
524	Adaptive light control	\$100	\$100	\$100
	524 cannot be ordered with 3A2	х	х	х
	524 requires ordering 521, 522 and 785	х	х	х
534	Automatic climate control	\$500	\$500	\$500
	Included in package	ZPP	ZPP	ZPP
5AA	Rear fog lamp	\$100	\$100	\$100
5DT	Dynamic Traction Control	\$250	\$250	STD
		7HN, ZSP	7HN, ZSP	
674	Included in package	¢750	\$750	¢750
674	Harman-Kardon sound system	\$750 775	\$750 770	\$750 7TD
	Included in package	ZTP	ZTP	ZTP

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		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
6FP	MINI Connected	\$1,000	\$1,000	\$1,000
	In combination with 7L5	NC	NC	NC
	In combination with ZTP	NC	NC	NC
	Included in package	ZTP	ZTP	ZTP
	6FP will add 473, 620, 6NE, 6NF, 6NM and 6VC to the order	Х	х	x
	Note: 620 - Voice-command			
	Note: 6NE - Comfort Bluetooth and USB/iPod adapter			
	Note: 6NF - Smartphone Integration			
	Note: 6NM - MINI Connected			
	Note: 6VC - Combox controller			
6ND	Bluetooth and USB/iPod adapter	\$500	\$500	\$500
785	White turn-signal lights	\$100	\$100	\$100
	In combination with 7L7	NC	NC	NC
	Included in package		ZSP	
7L5	MINI Connected with Navigation	\$1,750	\$1,750	\$1,750
	In combination with ZTP	+ \$750	+ \$750	+ \$750
	7L5 will add 473, 6NE, 6NF, 6NM, 6UH, 6UM and 6VC to the order	х	х	x
	Alternate in package	ZTP	ZTP	ZTP
	Note: 6NE - Comfort Bluetooth and USB/iPod adapter			
	Note: 6NF - Smartphone Integration			
	Note: 6NM - MINI Connected			
	Note: 6UH - Real Time Traffic Information			
	Note: 6UM - MINI navigation system			
	Note: 6VC - Combox controller			
7L7	Adaptive Xenon Headlights	\$100	\$100	\$100
	7L7 will add 521, 522, 524 and 785 to the order	х	х	x
	7L7 cannot be ordered with 3A2	х	х	x
927	All-season tires	NC	NC	
	927 cannot be ordered with 2RE or 2RW		х	

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		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
Other Charges				
Destination & Handling		\$700	\$700	\$700

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Ordering and Pricing Guide
Model Year 2012
Suggested Retail Price



Suggested Ret	ail Price Effective June 24, 2011			
		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code Model Code U.S. Engine Code Start of Production	ZN33 12MD N16 07/2011	ZP33 12ME N18 07/2011	ZP93 12MF N14 07/2011
Wheels	dell'allacenda alla della Oracelar Oraclar	NO	NO	
Code: 2GB	16" alloy wheels, 4-Hole Circular Spoke Front / Rear: 16x6.5, 195/55 R16	NC	NC	
Style: 120				
	16" alloy wheels, 6-Star Twin Spoke Front / Rear: 16x6.5, 195/55 R16	Standard	NC	
Code: 2GC Style: 119				
	17" alloy wheels, conical spoke Front / Rear: 17x7.0, 205/45 R17	\$750 ZSP	\$750 ZSP (upgrade)	
Code: 2GD Style: 121				
	17" alloy wheels, MINI Yours Soda Twin Blade Spoke Front / Rear: 17x7.0, 205/45 R17	\$1,000 3BZ	\$1,000 3BZ	NC
Code: 2GE Style: 2GE				
	17" alloy wheels, infinite stream spoke Front / Rear: 17x7.0, 205/45 17	\$750 ZSP (upgrade)	\$750 ZSP (upgrade)	NC
Code: 2N2 Style: 116				
	16" alloy wheels, rib spoke Front / Rear: 16x6.5, 195/55 R16		Standard	
Code: 2P6 Style: 115				
Code: 2P8	17" alloy wheels, cross spoke challenge Front / Rear: 17x7.0, 205/45 R17	7HN	7HN	Standard
Style: 90				

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Ordering and Pricing Guide
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Suggested Ret	all Price Effective June 24, 2011			
		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code Model Code U.S. Engine Code Start of Production	ZN33 12MD N16 07/2011	ZP33 12ME N18 07/2011	ZP93 12MF N14 07/2011
	17" alloy wheels, web spoke Front / Rear: 17x7.0, 205/45 R17	\$1,250	\$1,250 ZSP (upgrade)	
Code: 2RE Style: R98				
Code: 2RU	17" alloy wheels, black star bullet Front / Rear: 17x7.0, 205/45 17	\$750	\$750 ZSP	NC
Style: 111				
No Image Available	Alloy wheels in black Front / Rear:	NC	NC	NC
Code: 2RV Style:	2RV requires ordering 2GC or 2GD 2RV requires ordering 2P8	x	x	x
	17" alloy wheels, black web spoke Front / Rear: 17x7.0, 205/45 17	\$1,250	\$1,250 ZSP (upgrade)	
Code: 2RW Style: 98				